

## Message Text

UNCLASSIFIED

PAGE 01    SAO PA 00457 171126Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 CCO-00 PASO-00 /023 W  
-----065763 172118Z /73

R 161911Z FEB 78  
FM AMCONSUL SAO PAULO  
TO SECSTATE WASHDC 8300  
INFO USDOC WASHDC

UNCLAS SAO PAULO 0457

FROM COMMERCIAL COUNSELOR JACK SMITH

E.O. 11652: N/A  
TAGS: BEXP, BR  
SUBJ: BRAZILIAN MARKET FOR HYDRAULIC COMPONENTS

REF: YOUR LETTER OF JANUARY 30

FOR MARTIN D. WONER  
CESSCO-HUTCHINSON  
HUTCHINSON, KANSAS 67501

REF: YOUR LETTER OF JANUARY 30

1. YOUR LETTER ONLY ARRIVED HERE ON FEBRUARY 10. WE HAVE HAD SOME DIFFICULTY MATCHING THE SIC CODE NUMBERS GIVEN IN YOUR LETTER WITH THE BRUSSELS TARIFF NOMENCLATURE USED FOR BRAZILIAN IMPORT STATISTICS OR WITH THE SCHEDULE B NUMBERS USED FOR US EXPORTS.

2. WE CAN TELL YOU IN GENERAL, HOWEVER, THAT THERE IS A SUBSTANTIAL IMPORT MARKET FOR PUMPS AND VALVES IN BRAZIL. IN 1976 US EXPORTS TO BRAZIL OF PUMPS COVERED BY SCHEDULE B NUMBERS 7192105 THROUGH 7192170 TOTALED 17.2 MILLION DOLLARS AND EXPORTS OF VALVES COVERED BY NUMBERS 7199225 THROUGH 7199248 TOTALED 11.7 MILLION DOLLARS. EXPORTS OF FILTERING, PURIFYING AND SPEARATING MACHINES AND PARTS COVERED BY NUMBER 7192370 TOTALED 10.4  
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MILLION DOLLARS.

3. IF YOU CAN CONVERT THE SIC NUMBERS OF YOUR PRODUCTS INTO SCHEDULE B NUMBERS YOU CAN ASK THE DEPARTMENT OF COMMERCE FOR A COMPUTER PRINT-OUT OF US EXPORTS TO BRAZIL FOR THOSE NUMBERS. IF YOU CAN GIVE US THE BRUSSELS TARIFF NUMBERS WE CAN GIVE YOU BRAZILIAN IMPORTS FROM ALL SOURCES. YOU MAY ALSO WISH TO CONSIDER

ASKING THE DEPARTMENT OF COMMERCE TO PERFORM AN AGENT"DISTRIBUTOR  
SURVEY FOR YOU IN BRAZIL.  
CHAPIN

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 feb 1978  
**Decaption Date:** 20 Mar 2014  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978SAOPA00457  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780074-0803  
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**Litigation History:**  
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**Office:** ACTION ARA  
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**Original Handling Restrictions:** ONLY  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** ONLY  
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**Review Release Event:** n/a  
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**Status:** NATIVE  
**Subject:** BRAZILIAN MARKET FOR HYDRAULIC COMPONENTS  
**TAGS:** BEXP, BR  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014